Resource Guide: Advanced Negotiating Strategies: Preventing Impasse and Settlement Closing Negotiation Tips

Background Materials


Charles Craver, Effective Legal Negotiation and Settlement (LexisNexis/Matthew Bender, 2009). Law Library Call No.: KF9084 .C7 2009 (Treatise Collection)


Law Review / Journal Articles


Nevada Revised Statutes

N.R.S. 38.258 Use of other alternative methods of resolving disputes; adoption of rules by Supreme Court. Rules Governing Alternative Dispute Resolution: http://www.leg.state.nv.us/courtrules/RGADR.html

Nevada Court Rules Governing Alternative Dispute Resolution: http://www.leg.state.nv.us/courtrules/RGADR.html

Clark County Resources

Clark County Neighborhood Justice Center Training Program in Negotiation Skills: http://www.clarkcountycourts.us/lvjc/NJC/NJC_Training_Services.htm


Clark County ADR Rules: http://www.clarkcountycourts.us/ejdc/courts-and-judges/adr/arbitration/Arbi Forms_Index.htm