

LORI D. JOHNSON
UNLV/William S. Boyd School of Law
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ACADEMIC APPOINTMENTS

WILLIAM S. BOYD SCHOOL OF LAW - UNLV

Terry Pollman Professor of Law

Professor of Law

Associate Professor of Law

Assistant Professor-in-Residence

LAS VEGAS, NV

July 2024-Present

July 2023-Present

July 2016-July 2023

July 2010-July 2016

- Teaching and scholarship focused in the areas of professional responsibility; business law; contract drafting; transactional skills; legal writing and research; rhetoric and narrative
- Subjects taught: Business Organizations; Professional Responsibility; Transactional Drafting; Lawyering Process I; Lawyering Process II

SELECTED PUBLICATIONS

- Benjamin P. Edwards & Lori D. Johnson, *NEVADA BUSINESS & COMMERCIAL LAW* (Matthew Bender 2025)
- Lori D. Johnson, *Redefining Roles & Duties of the Transactional Lawyer: A Narrative Approach*, 91 ST. JOHN'S L. REV. 845 (Winter 2017), *reprinted in* Volumes 10-11 LEGAL WRITING INSTITUTE: MONOGRAPH SERIES, *Applied Legal Storytelling* (2021).
- Lori D. Johnson, *Navigating Technology Competence in Transactional Practice*, 65 VILLANOVA L. REV. 159 (2020).
- Melissa Love Koenig & Lori D. Johnson, *Walk the Line: Aristotle & the Ethics of Narrative*, 20 NEV. L. J. 1037 (2020), *reprinted in* Volume 14 LEGAL WRITING INSTITUTE: MONOGRAPH SERIES, *Legal Writing & Ethics* (2025).
- Lori D. Johnson, et al., *Approaches to Incorporating Research Instruction Into Transactional Skills Courses*, 18 TENN. J. BUS. L. 635 (2016).
- Lori D. Johnson, *The Ethics of Non-Traditional Contract Drafting*, 84 U. CIN. L. REV. 595 (2016), *reprinted in* Volume 14 LEGAL WRITING INSTITUTE: MONOGRAPH SERIES, *Legal Writing & Ethics* (2025).
- Lori D. Johnson, *Say the Magic Word: A Rhetorical Analysis of Contract Drafting Choices*, 65 SYRACUSE L. REV. 451 (2015).
- Lori D. Johnson et al., *Across the Curriculum: Integrating Transactional Skills Instruction*, 14 TENN. J. BUS. L. 383 (2013).

SELECTED PRACTICE-ORIENTED PUBLICATIONS & BOOK REVIEWS

- Lori D. Johnson, *Challenges and Rewards of Educating First Generation Law Students*, NEV. LAWYER 19 (Oct. 2023).
- Lori D. Johnson & Sarah Morath, *Book Review*, LEGAL PERSUASION: A RHETORICAL APPROACH TO THE SCIENCE, Linda L. Edwards & Kathryn Stanchi, 22 J. L. WRITING INST. 254 (2018).
- Lori D. Johnson, *Opinion & Dissent: Magic Words*, MICH. BAR J. 1 (Nov. 2016).
- Lori D. Johnson, *Effective Contract Drafting: Identifying the Building Blocks of Contracts*, NEV. LAWYER 24 (Oct. 2013).

AWARDS

- Clark County Bar Foundation Liberty Bell Award, 2025
- UNLV William S. Boyd School of Law Student Bar Association Faculty Member of the Year, 2023
- Rocky Mountain Legal Writing Award, 2023
- UNLV Scholarship of Teaching and Learning Award, 2019
- Award for Most Applicable Teaching Practice, UNLV Best Teaching Practices Expo, January 2017
- Law School Faculty Member of the Year Award Nominee: 2013, 2015, 2016

LAW SCHOOL SERVICE & ACTIVITIES

- Lawyering Process Committee (incl. recruiting and training adjunct and visiting faculty): 2016–Present
- Faculty Liaison to the Alumni Board: 2016–Present
- Faculty Appointments Committee: 2018–2019; 2023–2024
- Chair of Search Committee for Dir. of Academic Success & Asst. Dir. of Academic Success: 2023
- RPT Committee (charged with major RPT Rules revisions) 2019–2021; 2024–2025
- Admissions Committee Member: 2015–2016, 2017–2018, 2018–2019, 2022–2023
- Dean’s Advisory Committee Member (elected): 2014–2020; 2022–2023
- Coach for Transactional LawMeets Teams: 2015–Present
- Coach for Society of Advocates Moot Court Teams: 2011–Present

UNIVERSITY SERVICE & ACTIVITIES

- UNLV Best Teaching Practices Expo Selection Committee: 2018–2022
- Provost’s Office of Faculty Affairs Faculty Center Fellow (appointed) 2018–2020
- Faculty Senate Program Review Committee 2015–2016; 2019–2020

NATIONAL SERVICE & ACTIVITIES

- Legal Writing Institute, *Board of Directors*, July 2024–Present
- AALS Section on Legal Writing, Reasoning, and Research, *Immediate Past Chair*, 2023
- AALS Section on Legal Writing, Reasoning, and Research, *Chair*, 2022
- AALS Section on Legal Writing, Reasoning, and Research, *Chair-Elect*, 2021
- AALS Section on Legal Writing, Reasoning, and Research, *Secretary*, 2020
- Rocky Mountain Legal Writing Conference, *Steering Committee*, 2020–Present
- AALS Section on Legal Writing, Reasoning, and Research, *Executive Committee*, 2018–2023
- University of Nevada Las Vegas, *Teaching Academy Fellow (appointed)*, 2018–2020
- University of Nevada Las Vegas, *Best Teaching Practices Selection Committee*, 2017, 2018, 2021
- AALS Legal Writing, Reasoning, & Research Section, *Outreach Committee Co-Chair* 2017–2018
- AALS Teaching Methods Section, *Nominations Committee*, 2017
- Journal of the Legal Writing Institute, *Editorial Board*, 2016–2024; *Assistant Editor*, Spring 2014
- Fifth Biennial Conference on Transactional Law & Skills, *Steering Committee*, 2016
- AALS Professional Responsibility Section, Member 2016–Present
- Legal Writing Institute One-Day Workshops Committee – *Member*, 2014–2016
- Legal Writing Institute One-Day Workshop, UNLV – *Site Chair*, December 2014
- Legal Writing Prof Blog – *Contributing Editor*, June 2012–December 2016
- Association of Legal Writing Directors – *Delegate*, 2011–2012; 2015–2016; and 2018–2021
- Legal Writing Institute – *Member*, 2010 – Present

CONTINUING LEGAL EDUCATION COURSES

- “Legal Writing Competence in a Changing Landscape,” State Bar of Nevada, Las Vegas, August, 23, 2019.
- “Ethical and Practical Considerations in Social Media,” State Bar of Nevada, Las Vegas, December 13, 2017
- “Ethical and Legal Issues in Physicians’ and Attorneys’ Use of Social Media,” University of Nevada School of Medicine, Las Vegas, April 15, 2016.
- “Effective Contract Drafting: Understanding Contract Building Blocks,” NALS – The Association for Legal Professionals, 64th Annual Education Conference & National Forum, Las Vegas, Oct. 10, 2015.
- “Introduction to Transactional Drafting,” State Bar of Nevada, Las Vegas, February 22, 2013.

EXPERT WITNESS ENGAGEMENTS / COMMENT LETTERS

- Consultant for Plaintiff, Diamond Resorts International, Inc. et al. v. Reed Hein & Associates, LLC d/b/a Time Share Exit Team, et al., United States District Court for the District of Nevada, Case No. 2:17-cv-3007.
- “Plaintiff’s Expert Declaration Regarding Nevada Rules of Professional Conduct,” Marina District Development Company, LLC d/b/a Borgata Hotel, Casino & Spa v. AC Ocean Walk, LLC d/b/a Ocean Casino Resort, et al., United States District Court for the District of Nevada, Case No.: 2:20-cv-01592-GMN-BNW.

SELECTED PRESENTATIONS

- Lori D. Johnson, Panelist, “Defining Us: Identity, Unity, and the Future of the Legal Writing Community,” Association of Legal Writing Directors Biennial Conference, Sandra Day O’Connor College of Law, Arizona State University, July 2025.
- Lori D. Johnson, Moderator, “The Challenges and Rewards of Teaching Legal Writing to FirstGen Law Students,” LWI Biennial Conference, Indiana University School of Law, July 2024.
- Lori D. Johnson, “The Vital Importance of Legal Communication,” Justice Michael Douglas Pre-Law Fellowship Program, University of Nevada, Las Vegas, William S. Boyd School of Law, June 2023 & 2024.
- Lori D. Johnson, et al, “Connecting and Thriving: Forming Inclusive Communities for Diverse Student Populations,” SEALS 2022 Writing Connections Workshop, Destin, Florida, August 1, 2022.
- Lori D. Johnson, “Researching Contractual Meaning,” Legal Writing Institute One-Day Workshop, University of Nevada, Las Vegas, William S. Boyd School of Law, December 2021.
- Lori D. Johnson & Bryan Schwartz, “Fostering Inclusivity and Participation Through Google Group & Google Docs,” Virtual Front Porch: Reaching Out While Remaining In, Association of Legal Writing Directors, August 2021.
- Lori D. Johnson & Melissa Love Koenig, “Aristotle and the Ethics of Narrative,” Nevada Law Journal Symposium: Classical Rhetoric & Contemporary Legal Praxis, University of Nevada, Las Vegas, William S. Boyd School of Law, September 2019.
- Lori D. Johnson, Panelist, “Scholarly Writing Productivity,” UNLV Office of Faculty Affairs, Faculty Development Center, September 2018.
- Lori D. Johnson, Panelist, “Student Motivation: Engagement and Peer Learning,” UNLV Office of Faculty Affairs, Faculty Development Center, September 2018.
- Lori D. Johnson, Panelist, “Using Technology to Entice Students and Enhance Learning,” Southeastern Association of Law Schools Annual Conference, Boca Raton, Florida, August 2017.
- Lori D. Johnson, “A Narrative Approach to Transactional Practice,” Sixth Biennial Conference on Applied Legal Storytelling, American University, Washington College of Law, July 2017.

- Lori D. Johnson, Panelist, Apps/Tools UNLV Faculty Use to Improve Students' Learning," University of Nevada, Las Vegas Instructional Development and Research Department, April 20, 2017.
- Lori D. Johnson, "Class Polling Devices & Learning," UNLV Best Teaching Practices Expo, University of Nevada, Las Vegas, January 2017.
- Lori D. Johnson, Steve Johansen & Helena Whalen-Bridge, "Narrative Ethics," International Legal Ethics Conference VII, Fordham Law School, July 2016.
- Lori D. Johnson, Panelist, "Inside Tips and Stories from the Trenches: Converting from Contract Status to Tenure Track," Legal Writing Institute Biennial Conference, Portland, Oregon, July 2016.
- Lori D. Johnson, Eric Franklin & Jeanne Price, "Approaches to Incorporating Research Instruction Into Transactional Skills Courses," Fifth Biennial Conference on Transactional Law and Skills, Emory University School of Law, June 2016.
- Lori D. Johnson & Karen Sneddon, "Form Book to Storybook: Tales of Transactional Drafting," Applied Legal Storytelling Conference, Seattle University School of Law, July 2015.
- Lori D. Johnson, Panelist, "Practicing Today for Practice Tomorrow: Innovative Approaches," Legal Writing Institute Biennial Conference, Philadelphia, Pennsylvania, June 2014.
- Lori D. Johnson, Panelist, "Law Firm Communication: Today's Partners and Presentation Expectations," Legal Writing Institute One-Day Workshop, Northwestern University School of Law, November 2012.
- Lori D. Johnson, Panelist, "Integrating Transactional Skills Instruction Across the Curriculum," Preparing the Transactional Lawyer: From Doctrine to Practice, Emory Law School, November 2012.
- Lori D. Johnson, "Using 'Real' Cases to Teach Contract Drafting Principles and Skills," Rocky Mountain Legal Writing Conference, Sandra Day O'Connor College of Law, Arizona State University, March 2012.

SELECTED BLOG POSTS

- Lori D. Johnson, Legal Writing Prof Blog, *An Empirical Look at the Prescriptivist vs. Descriptivist Dilemma in Drafting* <http://lawprofessors.typepad.com/legalwriting/2016/05/an-empirical-look-at-the-prescriptivist-vs-descriptivist-dilemma-in-drafting.html> (May 4, 2016).
- Lori D. Johnson, Legal Writing Prof Blog, *Tips for Grading and Handling Student Conferences*, <http://lawprofessors.typepad.com/legalwriting/2010/12/lori-johnson.html> (December 4, 2010).
- Lori D. Johnson, Legal Writing Prof Blog, *Contract Drafting in the Spotlight*, <http://lawprofessors.typepad.com/legalwriting/2012/06/contract-drafting-in-the-spotlight.html> (June 7, 2012).
- Lori D. Johnson, Legal Writing Prof Blog, *Grammar in the Legal Workplace*, <http://lawprofessors.typepad.com/legalwriting/2012/07/grammar-in-the-legal-workplace.html> (July 2, 2012).

EDUCATION

NORTHWESTERN UNIVERSITY PRITZKER SCHOOL OF LAW

Juris Doctor, cum laude

CHICAGO, IL
May 2005

- GPA: 3.7, Charles Weinfeld Scholarship, Deans' List
- Pritzker Research Fellowship
- Senior Editor & Published Note – *Journal of International Law & Business*
- Recognized for Outstanding Commitment to Public Service
- President – St. Thomas More Society

UNIVERSITY OF NOTRE DAME

Bachelors of Arts, magna cum laude – English Literature and American Studies

NOTRE DAME, IN
May 2002

- Recipient – Notre Dame Scholar Award, merit-based tuition scholarships, and Dean's List
- London Undergraduate Programme – Participant and Student Assistant

PRACTICE EXPERIENCE

SNELL & WILMER L.L.P.

LAS VEGAS, NV

Associate – Real Estate/Commercial Finance/Commercial Litigation

October 2006-June 2010

- Practiced primarily in the areas of real estate, commercial finance, and complex financial litigation
- Extensive experience in negotiating, structuring, and documenting all aspects of real estate and commercial transactions, including distressed assets, workouts, and bankruptcy support
- Mentored summer associates and professional development fellows, member of hiring committee

WINSTON & STRAWN, LLP

CHICAGO, IL

Associate – Real Estate

September 2005 – October 2006

- Practiced primarily in the areas of complex real estate transactions, mergers and acquisitions, and commercial finance

WINSTON & STRAWN, LLP

CHICAGO, IL

Summer Associate (Offer extended)

Summer 2004

BAR ADMISSIONS

- State Bar of Illinois, inactive
- State Bar of Nevada, inactive
- Federal District Court for the District of Nevada, inactive