

**LORI D. JOHNSON**  
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**ACADEMIC APPOINTMENTS****WILLIAM S. BOYD SCHOOL OF LAW - UNLV***Associate Professor**Assistant Professor-in-Residence*

LAS VEGAS, NV

July 2016–Present

July 2010–July 2016

- Teaching and scholarship focused in the areas of professional responsibility; business law; contract drafting; transactional skills; legal writing and research; rhetoric and narrative
- Subjects taught: Business Organizations; Professional Responsibility; Transactional Drafting; Lawyering Process I; and Lawyering Process II
- Faculty Liaison to the Alumni Board: 2016–Present
- Dean’s Advisory Committee Member (elected): 2014–2020
- Faculty Appointments Committee: 2018–2019
- Coach for Transactional LawMeets Teams: 2015–Present
- Coach for Society of Advocates Moot Court Teams: 2011–Present

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**SELECTED ACADEMIC PUBLICATIONS**

- Lori D. Johnson, *Navigating Technology Competence in Transactional Practice*, 65 VILLANOVA L. REV. 159 (2020).
- Melissa Love Koenig & Lori D. Johnson, *Walk the Line: Aristotle & the Ethics of Narrative*, 20 NEV. L. J. 1037 (2020).
- Lori D. Johnson, *Redefining Roles & Duties of the Transactional Lawyer: A Narrative Approach*, 91 ST. JOHN’S L. REV. 845 (Winter 2017), *reprinted in* 10-11 LEGAL WRITING INSTITUTE: MONOGRAPH SERIES, *Applied Legal Storytelling* (2021).
- Lori D. Johnson, et al., *Approaches to Incorporating Research Instruction Into Transactional Skills Courses*, 18 TENN. J. BUS. L. 635 (2016).
- Lori D. Johnson, *The Ethics of Non-Traditional Contract Drafting*, 84 U. CIN. L. REV. 595 (2016).
- Lori D. Johnson, *Say the Magic Word: A Rhetorical Analysis of Contract Drafting Choices*, 65 SYRACUSE L. REV. 451 (2015).
- Lori D. Johnson et al., *Across the Curriculum: Integrating Transactional Skills Instruction*, 14 TENN. J. BUS. L. 383 (2013).

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**SELECTED PRACTICE-ORIENTED PUBLICATIONS & BOOK REVIEWS**

- Lori D. Johnson & Sarah Morath, *Book Review*, LEGAL PERSUASION: A RHETORICAL APPROACH TO THE SCIENCE, Linda L. Edwards & Kathryn Stanchi, 22 J. L. WRITING INST. 254 (2018).
- Lori D. Johnson, *Opinion & Dissent: Magic Words*, MICH. BAR J. 1 (Nov. 2016).
- Lori D. Johnson, *Effective Contract Drafting: Identifying the Building Blocks of Contracts*, NEV. LAWYER 24 (Oct. 2013).

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**AWARDS**

- UNLV Scholarship of Teaching and Learning Award, 2019
- Award for Most Applicable Teaching Practice, UNLV Best Teaching Practices Expo, January 2017

- Faculty Member of the Year Award Nominee: 2013, 2015, 2016

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## **PROFESSIONAL ASSOCIATION MEMBERSHIPS & ACTIVITIES**

- AALS Section on Legal Writing, Reasoning, and Research, *Chair*, 2022
- AALS Section on Legal Writing, Reasoning, and Research, *Chair-Elect*, 2021
- AALS Section on Legal Writing, Reasoning, and Research, *Secretary*, 2020
- AALS Section on Legal Writing, Reasoning, and Research, *Executive Committee*, 2018-Present
- Legal Writing Institute – *Member*, 2010 – Present
- Legal Writing Prof Blog – *Contributing Editor*, June 2012-Present
- AALS Professional Responsibility Section, *Member* 2016-Present
- Journal of the Legal Writing Institute, *Book Review Editor*, 2018-Present; *Editorial Board*, 2016-Present; *Assistant Editor*, Spring 2014
- Association of Legal Writing Directors – *Delegate*, 2011-2012; 2015-2016; and 2018-2021
- University of Nevada Las Vegas, *Teaching Academy Fellow (appointed)*, 2018-2020
- University of Nevada Las Vegas, *Best Teaching Practices Selection Committee*, 2017, 2018, 2021
- AALS Legal Writing, Reasoning, & Research Section, *Outreach Committee Co-Chair* 2017-2018
- AALS Teaching Methods Section, *Nominations Committee*, 2017
- Fifth Biennial Conference on Transactional Law & Skills, *Steering Committee*, 2016
- Legal Writing Institute One-Day Workshops Committee – *Member*, 2014-2016
- Legal Writing Institute One-Day Workshop, UNLV – *Site Chair*, December 2014
- Rocky Mountain Legal Writing Conference – *Program Committee Co-Chair*, March 2012

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## **CONTINUING LEGAL EDUCATION COURSES**

- “Legal Writing Competence in a Changing Landscape,” State Bar of Nevada, Las Vegas, August, 23, 2019.
- “Ethical and Practical Considerations in Social Media,” State Bar of Nevada, Las Vegas, December 13, 2017
- “Ethical and Legal Issues in Physicians’ and Attorneys’ Use of Social Media,” University of Nevada School of Medicine, Las Vegas, April 15, 2016.
- “Effective Contract Drafting: Understanding Contract Building Blocks,” NALS – The Association for Legal Professionals, 64<sup>th</sup> Annual Education Conference & National Forum, Las Vegas, Oct. 10, 2015.
- “Introduction to Transactional Drafting,” State Bar of Nevada, Las Vegas, February 22, 2013.

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## **EXPERT WITNESS ENGAGEMENTS / COMMENT LETTERS**

- Consultant for Plaintiff, Diamond Resorts International, Inc. et al. v. Reed Hein & Associates, LLC d/b/a Time Share Exit Team, et al., United States District Court for the District of Nevada, Case No. 2:17-cv-3007.
- “Plaintiff’s Expert Declaration Regarding Nevada Rules of Professional Conduct,” Marina District Development Company, LLC d/b/a Borgata Hotel, Casino & Spa v. AC Ocean Walk, LLC d/b/a Ocean Casino Resort, et al., United States District Court for the District of Nevada, Case No.: 2:20-cv-01592-GMN-BNW.

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## **SELECTED PRESENTATIONS**

- Lori D. Johnson, “Researching Contractual Meaning,” Legal Writing Institute One-Day Workshop, University of Nevada, Las Vegas, William S. Boyd School of Law, December 2021.
- Lori D. Johnson & Bryan Schwartz, “Fostering Inclusivity and Participation Through Google Group & Google Docs,” Virtual Front Porch: Reaching Out While Remaining In, Association of Legal Writing Directors, August 2021.

- Lori D. Johnson, Panelist, “Scholarly Writing Productivity,” UNLV Office of Faculty Affairs, Faculty Development Center, September 2018.
- Lori D. Johnson, Panelist, “Student Motivation: Engagement and Peer Learning,” UNLV Office of Faculty Affairs, Faculty Development Center, September 2018.
- Lori D. Johnson, Panelist, “Using Technology to Entice Students and Enhance Learning,” Southeastern Association of Law Schools Annual Conference, Boca Raton, Florida, August 2017.
- Lori D. Johnson, “A Narrative Approach to Transactional Practice,” Sixth Biennial Conference on Applied Legal Storytelling, American University, Washington College of Law, July 2017.
- Lori D. Johnson, Panelist, Apps/Tools UNLV Faculty Use to Improve Students’ Learning,” University of Nevada, Las Vegas Instructional Development and Research Department, April 20, 2017.
- Lori D. Johnson, “Class Polling Devices & Learning,” UNLV Best Teaching Practices Expo, University of Nevada, Las Vegas, January 2017.
- Lori D. Johnson, Steve Johansen & Helena Whalen-Bridge, “Narrative Ethics,” International Legal Ethics Conference VII, Fordham Law School, July 2016.
- Lori D. Johnson, Panelist, “Inside Tips and Stories from the Trenches: Converting from Contract Status to Tenure Track,” Legal Writing Institute Biennial Conference, Portland, Oregon, July 2016.
- Lori D. Johnson, Eric Franklin & Jeanne Price, “Approaches to Incorporating Research Instruction Into Transactional Skills Courses,” Fifth Biennial Conference on Transactional Law and Skills, Emory University School of Law, June 2016.
- Lori D. Johnson & Karen Sneddon, “Form Book to Storybook: Tales of Transactional Drafting,” Applied Legal Storytelling Conference, Seattle University School of Law, July 2015.
- Lori D. Johnson, Panelist, “Practicing Today for Practice Tomorrow: Innovative Approaches,” Legal Writing Institute Biennial Conference, Philadelphia, Pennsylvania, June 2014.
- Lori D. Johnson, Panelist, “Law Firm Communication: Today’s Partners and Presentation Expectations,” Legal Writing Institute One-Day Workshop, Northwestern University School of Law, November 2012.
- Lori D. Johnson, Panelist, “Integrating Transactional Skills Instruction Across the Curriculum,” Preparing the Transactional Lawyer: From Doctrine to Practice, Emory Law School, November 2012.
- Lori D. Johnson, “Using ‘Real’ Cases to Teach Contract Drafting Principles and Skills,” Rocky Mountain Legal Writing Conference, Sandra Day O’Connor College of Law, Arizona State University, March 2012.

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## SELECTED BLOG POSTS

- Lori D. Johnson, Legal Writing Prof Blog, *An Empirical Look at the Prescriptivist vs. Descriptivist Dilemma in Drafting* <http://lawprofessors.typepad.com/legalwriting/2016/05/an-empirical-look-at-the-prescriptivist-vs-descriptivist-dilemma-in-drafting.html> (May 4, 2016).
- Lori D. Johnson, Legal Writing Prof Blog, *Tips for Grading and Handling Student Conferences*, <http://lawprofessors.typepad.com/legalwriting/2010/12/lori-johnson.html> (December 4, 2010).
- Lori D. Johnson, Legal Writing Prof Blog, *Contract Drafting in the Spotlight*, <http://lawprofessors.typepad.com/legalwriting/2012/06/contract-drafting-in-the-spotlight.html> (June 7, 2012).
- Lori D. Johnson, Legal Writing Prof Blog, *Grammar in the Legal Workplace*, <http://lawprofessors.typepad.com/legalwriting/2012/07/grammar-in-the-legal-workplace.html> (July 2, 2012).

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## EDUCATION

### NORTHWESTERN UNIVERSITY PRITZKER SCHOOL OF LAW

CHICAGO, IL

*Juris Doctor*, cum laude

May 2005

- GPA: 3.7, Charles Weinfeld Scholarship, Deans’ List
- Pritzker Research Fellowship

- Senior Editor & Published Note – *Journal of International Law & Business*
- Recognized for Outstanding Commitment to Public Service
- President – St. Thomas More Society

**UNIVERSITY OF NOTRE DAME**

NOTRE DAME, IN

*Bachelors of Arts, magna cum laude – English Literature and American Studies*

May 2002

- Recipient – Notre Dame Scholar Award, merit-based tuition scholarships, and Dean’s List
- London Undergraduate Programme – Participant and Student Assistant

**PRACTICE EXPERIENCE**

**SNELL & WILMER L.L.P.**

LAS VEGAS, NV

*Associate – Real Estate/Commercial Finance/Commercial Litigation*

October 2006-June 2010

- Practiced primarily in the areas of real estate, commercial finance, and complex financial litigation
- Extensive experience in negotiating, structuring, and documenting all aspects of real estate and commercial transactions, including distressed assets, workouts, and bankruptcy support
- Mentored summer associates and diversity fellows, member of hiring committee

**WINSTON & STRAWN, LLP**

CHICAGO, IL

*Associate – Real Estate*

September 2005 – October 2006

- Practiced primarily in the areas of complex real estate transactions, mergers and acquisitions, and commercial finance

**WINSTON & STRAWN, LLP**

CHICAGO, IL

*Summer Associate (Offer extended)*

Summer 2004

**BAR ADMISSIONS**

- State Bar of Illinois, inactive
- State Bar of Nevada, inactive
- Federal District Court for the District of Nevada, inactive

**CIVIC**

- Board Member – Notre Dame Alumni Club of Las Vegas
- Parent Volunteer – Holy Spirit R.C. Church SOAR Faith Formation Program
- Volunteer – Las Vegas DFS Foster Parent Champions Program